

**GECOMMISSION** C. 20549

# ANNUAL AUDITED REPORT **FORM X-17A-5 PART III**

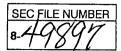
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OMB APPROVAL

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#### FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNII		D ENDING	12/31/09
•	MM/DD/YY		MM/DD/YY
A. 1	REGISTRANT IDENTIFICATIO	ON	
NAME OF BROKER-DEALER: Nava	id Financial Services 1	مد	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
1522 Locust 3	St. Floor 2		
	(No. and Street)		
Philadelphia	PA PA		19102
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER O		D TO THIS RI	
John Cas	ney		215-985-9100
			(Area Code - Telephone Number
B. A	CCOUNTANT IDENTIFICATION	ON -	
INDEPENDENT PUBLIC ACCOUNTAI	NT whose oninion is contained in this D	anort*	
$\circ$ .	whose opinion is contained in this R	eport,	•
Siana Carr	and Oconnor		
	(Name – if individual, state last, first, midd	lle name)	
1500 E. Lancaster	Ave Paoli	PA	19301
(Address)	(City)	(State)	CEC Mail (Zip Code)
CHECK ONE:			Mail Processing
🛛 Certified Public Accountar	· nt	•	<b>Georgi</b>
☐ Public Accountant			MAR 0 1 2010
Accountant not resident in	United States or any of its possessions.		and the tan BO
Troodinant not resident in	officed States of any of its possessions.		Washington, DC
	FOR OFFICIAL USE ONLY		100
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<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

# **QATH OR AFFIRMATION**

i, John Carney	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying fin	nancial statement and supporting schedules pertaining to the firm of
Navaid Financia	
of 12/31	, 20 09, are true and correct. I further swear (or affirm) that
	or, principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as	s follows:
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MOTARIAL SE	
KATIE BALDW Ngtary Public	
PHILADELPHIA CITY, PHILA My Commission Expires	ADELPHIA CINTY II _ / / /
My Commission Capitals	TIEBLETTI CI
24 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Title
date Baldur	
Notary Public	
This report ** contains (check all applicable bo	exes):
(a) Facing Page.	
(b) Statement of Financial Condition. (c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Con	
	Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Sul	pordinated to Claims of Creditors.
(h) Computation for Determination of Rese	erve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession	or Control Requirements Under Rule 15c3-3.
Computation for Determination of the	explanation of the Computation of Net Capital Under Rule 15c3-1 and the Reserve Requirements Under Exhibit A of Rule 15c3-3.
☐ (k) A Reconciliation between the audited a	and unaudited Statements of Financial Condition with respect to methods of
consolidation.	
<ul> <li>(I) An Oath or Affirmation.</li> <li>(m) A copy of the SIPC Supplemental Report</li> </ul>	nut.
	ort. uacies found to exist or found to have existed since the date of the previous audit
	i e e e e e e e e e e e e e e e e e e e
TTP or conditions of confidential treatment of ce	ertain portions of this filing, see section 240.17a-5(e)(3).

# Financial Report

# NAVAID FINANCIAL SERVICES, INC.

December 31, 2009 and 2008

# Financial Statements and Supplementary Financial Information

# For the Years Ended December 31, 2009 and 2008

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# **INDEPENDENT AUDITOR'S REPORT**

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American Institute of Certified Public Accountants
Pennsylvania Institute of Certified Public Accountants
Private Companies Practice Section of American
Institute of Certified Public Accountants

Certified Public Accountants-

#### **INDEPENDENT AUDITOR'S REPORT**

To the Directors of Navaid Financial Services, Inc. Philadelphia, Pennsylvania

We have audited the accompanying statements of financial condition of Navaid Financial Services, Inc. (an S-Corporation) as of December 31, 2009 and 2008, and the related statements of income, changes in subordinated borrowings, changes in shareholders' equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with U. S. generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Navaid Financial Services, Inc. as of December 31, 2009 and 2008, and the results of its operations and its cash flows for the years then ended in conformity with U. S. generally accepted accounting principles.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on pages 10 to 13 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

SIANA CARR & O'CONNOR, LLP

Siana Carr & O'Connor, LLP

February 23, 2010

# NAVAID FINANCIAL SERVICES, INC. Statements of Financial Condition December 31, 2009 and 2008

Assets	2009	2008
Cash	\$ 62,515	\$ 300,416
Deposits with clearing organization and others	1,501,414	1,500,535
Marketable debt securities	10,431,105	13,010,923
Receivable from clearing organization and others	668,321	1,286,053
Accrued interest receivable	69,912	288,879
Prepaid expenses	42,624	9,600
Furniture and equipment, net	11,825	14,321
Total assets	\$12,787,716	\$16,410,727
Liabilities and shareholders' equity		
Liabilities:		
Accounts payable and accrued expenses	\$ 400,009	\$ 1,198,885
Payable to clearing organization	10,397,319	12,510,238
Securities sold, not yet purchased	-0-	351,452
Total liabilities	10,797,328	14,060,575
Subordinated borrowings	1,500,000	1,500,000
Chaushaldone? aguitu		
Shareholders' equity: Common stock (\$.01 par value, 1,000 shares		
authorized, 106 shares issued and outstanding)	1	1
Additional paid-in capital	99,999	99,999
Retained earnings	390,388	750,152
Netallieu earlings		750,152
Total shareholders' equity	490,388	850,152
Total liabilities and shareholders' equity	\$12,787,716	\$16,410,727

# Statements of Income For the Years Ended December 31, 2009 and 2008

	2009	2008
Revenues:		
Trading gains and losses, net	\$6,011,408	\$7,632,761
Interest income	399,970	357,609
Commission income	9,527	30,464
Total revenues	6,420,905	8,020,834
Expenses:		
Commissions	5,280,678	5,959,798
Employee compensation and benefits	471,965	453,726
Interest expense	181,789	220,724
Outside services	134,374	119,257
Other expenses	56,015	113,761
Occupancy and office	30,562	24,493
Total expenses	6,155,383	6,891,759
Net income	\$ 265,522	\$1,129,075

# NAVAID FINANCIAL SERVICES, INC. Statements of Changes in Subordinated Borrowings For the Years Ended December 31, 2009 and 2008

Subordinated borrowings at January 1, 2008	\$1,500,000
2008 activity	-0-
Subordinated borrowings at December 31, 2008	1,500,000
2009 activity	-0-
Subordinated borrowings at December 31, 2009	\$1,500,000

# NAVAID FINANCIAL SERVICES, INC. Statements of Changes in Shareholders' Equity For the Years Ended December 31, 2009 and 2008

	Comme	on Stock	Additional Paid-In	Retained	
	Shares	Amount	Capital	Earnings	Total
January 1, 2008	106	\$1	\$99,999	\$ 180,500	\$ 280,500
Net income				1,129,075	1,129,075
Distributions to shareholders				(559,423)	(559,423)
December 31, 2008	106	\$1	\$99,999	\$ 750,152	\$ 850,152
January 1, 2009	106	<b>\$</b> 1	\$99,999	\$ 750,152	\$ 850,152
Net income				265,522	265,522
Distributions to shareholders				(625,286)	(625,286)
December 31, 2009	106	<b>\$</b> 1	\$99,999	\$ 390,388	\$ 490,388

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# Statements of Cash Flows For the Years Ended December 31, 2009 and 2008

2009	2008
\$ 265,522	\$ 1,129,075
,	. ,
3,745	3,242
(879)	37
• • •	(2,906,731)
	(706,130)
218,967	(263,194)
(33,024)	(3,600)
, , ,	
(798,876)	561,521
	2,648,256
	302,162
388,634	764,638
(1,249)	(11,876)
(1,249)	(11,876)
((05.006)	(550 422)
(023,280)	(559,423)
(625,286)	(559,423)
(237,901)	193,339
( : ; )	
300,416	107,077
\$ 62,515	\$ 300,416
	\$ 265,522 3,745 (879) 2,579,818 617,732 218,967 (33,024) (798,876) (2,112,919) (351,452) 388,634 (1,249) (1,249) (625,286) (625,286) (237,901) 300,416

# Notes to Financial Statements December 31, 2009 and 2008

#### (1) ORGANIZATION AND BACKGROUND

Navaid Financial Services, Inc. (the Company) is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority. The Company operates on a fully-disclosed basis whereby they do not carry accounts for customers.

#### (2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Management's estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Securities transactions and commission expense

Proprietary securities transactions are recorded at fair value on the trade date, as if they had settled. Trading gains and losses arising from all securities transactions entered into for the account and risk of the Company, along with the related commission expense incurred, are also recorded on a trade date basis. Marketable debt securities are valued at fair value as determined by management based on information provided by third parties and by analyzing inter-dealer trades on or around year-end for all positions held by the Company at year-end.

#### Income taxes

The Company, with the consent of its shareholders, has elected under the Internal Revenue Code of 1986 and comparable state tax provisions to be taxed as an S-Corporation. In lieu of corporation income taxes, the shareholders of an S-Corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal or state income taxes has been included in the financial statements.

#### (3) MARKETABLE DEBT SECURITIES

As described in Note 2, the Company values marketable debt securities at fair value in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures. The Company classifies its investments into Level 1, which refers to securities traded in an active market; Level 2, which refers to securities not traded in an active market but for which observable inputs are readily available or Level 1 type securities where there is a contractual restriction; and Level 3, which refers to securities not traded in an active market for which no significant observable market inputs are available. All marketable debt securities were classified as Level 2 at December 31, 2009 and 2008.

#### Notes to Financial Statements December 31, 2009 and 2008

#### (4) RELATED PARTY TRANSACTIONS

The Company provides brokerage services for a fund that is owned and managed by the shareholders. The Company waived all markups and commissions for the fund for 2009 and 2008. However, the fund reimburses the Company for their costs from outside parties. The Company received \$18,145 and \$10,704 in 2009 and 2008, respectively. A receivable from the fund was recorded at December 31, 2009 and 2008, in the amount of \$2,278 and \$1,320, respectively.

Two of the Company's traders are also shareholders. The Company paid commissions of \$5,812,000 and \$5,354,000 in 2009 and 2008, respectively to these shareholders. Additionally, \$335,128 and \$1,118,352 is due to the traders at December 31, 2009 and 2008, respectively.

#### (5) RECEIVABLE FROM AND PAYABLE TO CLEARING ORGANIZATION

The Company clears its proprietary and customer transactions through another broker-dealer on a fully disclosed basis. The amount payable to the clearing broker relates to securities purchased on margin. This balance is secured by the Company's proprietary investments and clearing deposit. The payable balance incurs interest at the federal funds rate plus an applicable margin (1.25% at December 31, 2009).

#### (6) SUBORDINATED BORROWINGS

The borrowings under subordinated agreements consist of two subordinated notes payable to two shareholders. The notes expire on September 28, 2013 and include interest at 5%.

#### (7) SECURITIES SOLD, NOT YET PURCHASED

The Company has sold securities that it does not currently own and will therefore be obligated to purchase such securities at a future date. The Company has recorded these obligations in the financial statement at year end at fair value and will incur a loss if the market value of the securities increases subsequent to year end. All securities sold, not yet purchased were classified as Level 2 securities as required by ASC 820 at December 31, 2008.

#### (8) NET CAPITAL REQUIREMENTS

The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of a minimum net capital and a ratio of aggregate indebtedness to net capital, not exceeding 15 to 1. At December 31, 2009, the Company had net capital, as defined, of \$1,103,526, which was \$1,003,526 in excess of its minimum required net capital of \$100,000. The Company's ratio of aggregate indebtedness to net capital was .66 to 1 as of December 31, 2009.

The SEC customer protection rule (Rule 15c3-3) requires the maintenance of reserves for customer accounts and sets forth specific guidelines regarding the possession of securities. The Company is exempt from this rule under Reg 240.15c3-3k(2)ii which provides an exemption for broker-dealers who operate on a fully-disclosed basis. Therefore, Schedules II and III on pages 11 and 12 are not applicable.

#### Notes to Financial Statements December 31, 2009 and 2008

#### (9) LEASE COMMITMENTS

The Company has a lease agreement for office space that expires May 31, 2011. Rent expense incurred in connection with this lease for the years ended December 31, 2009 and 2008 was \$24,000 and \$18,000, respectively.

The future minimum annual rental payments are as follows:

Year ending December 3	1,
2010	\$19,200
2011	16,200
	***
Total	\$35,400

#### (10) 401(k) RETIREMENT PLAN

During 2009 the Company implemented a 401(k) retirement plan. The Company matches the first 6% of eligible employees compensation. The Company's expense related to the plan was \$9,858 for 2009.

#### (11) NON-MONETARY TRANSACTIONS

In 2009 and 2008, the Company reduced broker fees for one of their traders in exchange for bookkeeping services. The fair value of the transactions was approximately \$12,000 per year.

#### (12) CONCENTRATION OF CREDIT RISK

#### Cash

At various times during the year, the Company's cash balances exceeded the federally insured limit. The Company did not have any cash balances in excess of FDIC limits at December 31, 2009.

#### Marketable debt securities

The Company's proprietary investments consist solely of municipal securities. At December 31, 2009, the position held in two municipal securities represented 30% of marketable debt securities.

#### Agreements with traders

The Company has agreements with three traders on a month to month basis, of which one trader executes a majority of all trades. If this trader were to terminate the agreement, the ongoing operations of the Company may be materially affected.

#### (13) SUBSEQUENT EVENTS

Management has evaluated subsequent events through February 23, 2010, the date through which the financial statements were available to be issued.

# **SUPPLEMENTARY**

**FINANCIAL** 

INFORMATION

# Schedule I

# NAVAID FINANCIAL SERVICES, INC. Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission December 31, 2009

Net capital:	
Total shareholders' equity	\$ 490,388
Add - subordinated borrowings allowable as net capital	1,500,000
Total capital and allowable subordinated borrowings	1,990,388
Less - total non-allowable assets haircuts on securities 793,911	92,951
Net capital	\$1,103,526
Aggregate indebtedness	\$ 728,298
Total aggregate indebtedness	\$ 728,298
Computation of basic net capital requirement:	
Net capital requirement	\$ 100,000
Net capital	1,103,526
Excess of net capital	\$1,003,526
Excess of net capital at 1000%	\$1,030,696
Ratio of aggregate indebtedness to net capital	.66 to 1

#### Schedule II

# NAVAID FINANCIAL SERVICES, INC. Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission December 31, 2009

Not Applicable: All customer transactions are cleared through another broker-dealer (member of New York Stock Exchange) on a fully disclosed basis.

#### **Schedule III**

# NAVAID FINANCIAL SERVICES, INC. Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission December 31, 2009

Not Applicable: All customer transactions are cleared through another broker-dealer (member of New York Stock Exchange) on a fully disclosed basis.

# Notes to Supplemental Schedules December 31, 2009

Reconciliation of the audited computation of Net Capital (Schedule I) and the computation of Net Capital included in the Company's unaudited December 31, 2009 FOCUS Part IIA filing.

Net capital per unaudited December 31, 2009 FOCUS Part IIA filing	\$ 837,364
Audit adjustments to non-allowable assets	(33,024)
Audit adjustments to distribution to shareholders	(71,246)
Audit adjustments to net income	385,078
Audit adjustment to haircut on securities	(14,646)
Net capital	\$1,103,526